

28 February 2025

*This statement provides you with key information about this product.  
 This statement is a part of the offering document.  
 You should not invest in this product based on this statement alone.*

**Quick facts**

|   |  |
|---|--|
| <b>Manager:</b>                             | BEA Union Investment Management Limited  |
| <b>Investment Adviser*:</b>                 | Bank of East Asia, Limited (“BEA”)   |
| <b>Trustee:</b>                             | Bank of East Asia (Trustees) Limited   |
| <b>Ongoing charges over a year:</b>         | Class A Units: 1.6% p.a.*<br>Class P Units: 1.4% p.a.*   |
| <b>Dealing frequency:</b>                   | Daily (Hong Kong business days)  |
| <b>Base currency:</b>                       | US\$   |
| <b>Dividend policy:</b>                     | Class A (Accumulating) and Class P (Accumulating) Units:<br>No dividends will be declared or distributed.<br>Class A (Distributing) and Class P (Distributing) Units:<br>Monthly distributions, if any, are discretionary and may be paid out of income and/or capital. Making distributions will immediately reduce the net asset value of the relevant class of units. <b>A positive distribution yield also does not imply a positive return.</b> |
| <b>Financial year end of this Sub-Fund:</b> | 31 December  |
| <b>Minimum investment:</b>                  | Class A and Class P Units:<br>US\$: US\$2,000 initial, US\$1,000 additional<br>HK\$: HK\$10,000 initial, HK\$5,000 additional<br>Class A Units:<br>Other class currency: US\$2,000 initial (or its equivalent), US\$1,000 additional (or its equivalent)   |

+ The Investment Adviser advises on the Strategic Asset Allocation (as defined under “Objective and Investment Strategy” below) and has no discretionary investment management function over the Sub-Fund.

\* This figure is an estimate only and may vary from year to year. The figure is calculated based on the estimated ongoing expenses chargeable to the Sub-Fund expressed as a percentage of the Sub-Fund’s estimated average net asset value.

**What is this product?**

BEA Wise All Weather Fund (the “**Sub-Fund**”) is a sub-fund of BEA Union Investment Series (the “**Fund**”), which is a unit trust established as an umbrella fund under the laws of Hong Kong.

**Objective and Investment Strategy**
**Objective**

The investment objective of the Sub-Fund is to seek medium to long term capital growth and income by primarily investing in a diversified portfolio of global securities.

**Strategy**

The Sub-Fund will invest its Net Asset Value directly as well as indirectly in a diversified portfolio of global securities covering developed and emerging markets. It will be managed combining top-down macroeconomic considerations and bottom-up security selection.

As the Sub-Fund's exposure to various asset classes will determine how it performs under different macroeconomic scenarios and market regimes, the starting point of the Sub-Fund's investment process is the Strategic Asset Allocation ("**SAA**") where tactical weightings are assigned to the asset classes in the Sub-Fund's portfolio in alignment with the investment objective.

BEA advises on the SAA in the capacity as the Sub-Fund's Investment Adviser. In carrying out its functions, regular investment meetings are held between the Manager and BEA's Investment Strategy Section (led by Chief Investment Strategist of BEA) where exchange of information, views, market analysis and investment ideas will be tendered to the Manager to facilitate the latter's investment decisions. For the avoidance of doubt, the Investment Adviser has no discretionary investment management function in respect of the Sub-Fund and its advices have no binding effect on the Sub-Fund.

The Sub-Fund may invest entirely in Exchange Traded Funds (ETFs<sup>^</sup>) and other funds (in compliance with 7.11 to 7.11D of the Code) to achieve indicative exposure to the following asset classes:

| <b>Asset Class</b>                      | <b>Indicative exposure (% of Net Asset Value)</b> |
|---|---|
| Equities                                | 30% – 70%   |
| Fixed Income                            | 30% – 70%   |
| Money Market Instrument                 | Less than 30%                                     |
| Real Estate Investment Trusts ("REITs") | Less than 20%                                     |
| Commodities                             | Less than 15%                                     |

<sup>^</sup> *Qualified ETFs are treated as listed securities for the purpose of the Code.*

The Sub-Fund may also gain exposure (less than 30% of Net Asset Value) to above asset classes (except commodities) via direct investments including but not limited to equities, debt instruments issued or guaranteed by any types of issuers (e.g. government, sovereign, corporate etc), REITs, commercial papers and certificate of deposits.

Fixed income assets in which the Sub-Fund will invest will not be subject to any duration or minimum credit rating requirements, while investment grade refers to those rated as Baa3 or above by Moody's Investor Services, Inc. or BBB- or above by Standard & Poor's Corporation or equivalent rating by other recognised rating agencies. Before directly investing in a debt security, the Manager will consider the credit rating of the security itself, then the credit rating of the issuer or guarantor if the debt security is not rated. If neither the debt security nor issuer nor guarantor is rated, the debt security will be classified as non-rated.

The Sub-Fund's expected investment in debt instruments with loss-absorption features (via direct investments, ETFs and/or other funds) is less than 30% of its Net Asset Value, and may include contingent convertible debt securities (of less than 10% of the Sub-Fund's Net Asset Value), senior non-preferred debt and subordinated debt issued by financial institutions. These instruments may be subject to contingent write-down or contingent conversion to ordinary shares on the occurrence of trigger event(s).

In normal market conditions, the Sub-Fund may also hold less than 30% of its Net Asset Value in cash. Under exceptional circumstances (e.g. market crash or major crisis), this percentage may be temporarily increased to up to 100% for cash flow management.

The Manager currently does not intend to enter into any securities financing transactions on behalf of the Sub-Fund.

The Sub-Fund may acquire financial derivative instruments for hedging and investment purposes.

### **Use of derivatives/investment in derivatives**

*The Sub-Fund's net derivative exposure may be up to 50% of its Net Asset Value.*

## What are the key risks?

Investment involves risks. Please refer to the Explanatory Memorandum for details including the risk factors.

### 1. Investment risk

- The Sub-Fund's investment portfolio may fall in value and therefore your investment in the Sub-Fund may suffer losses. There is no guarantee of the repayment of principal.

### 2. Asset allocation risk

- The performance of the Sub-Fund is dependent on the success of the actual asset allocation strategy employed by the Sub-Fund following the Manager's consideration and assessment of the Strategic Asset Allocation advised by the Investment Adviser. There is no assurance that the strategy employed by the Sub-Fund will be successful. In adverse situation, the Sub-Fund's asset allocation strategy may become ineffective and may result in losses to the Sub-Fund.

### 3. Risk of termination of the investment advisory agreement with BEA

- The Manager has entered into an investment advisory agreement with the Investment Adviser in respect of the Sub-Fund ("IAA"), whereby the Investment Adviser will provide advice on Strategic Asset Allocation to the Manager as part of the management process of the Sub-Fund. Each party to the IAA may terminate the IAA at any time for any reason by giving 60 calendar days' prior written notice to the other party (or such other notice period as may be agreed between the parties). While the Sub-Fund may continue to be managed by the Manager without the Investment Adviser, the Sub-Fund may either have to undergo material changes in investment objective and policy or be terminated if the IAA is terminated.

### 4. Risks relating to investment in ETFs generally

- The Sub-Fund may invest in ETFs, which may not be actively managed. Falls in the related tracking index are expected to result in a corresponding fall in the value of the relevant ETF. The trading prices of units/shares in an ETF may differ significantly from the net asset value of the units/shares of such ETF due to disruptions to creations and realisations, and supply and demand forces in the secondary trading market for units/shares in the ETF. In addition, factors such as fees and expenses of an ETF, imperfect correlation between the ETF's assets and the underlying securities within the relevant tracking index, rounding of share prices, adjustments to the tracking index and regulatory policies may affect the ability of the manager of an ETF to achieve close correlation with the tracking index for the relevant ETF. An ETF's returns may therefore deviate from that of its tracking index.
- There can be no assurance that an active trading market will exist or maintain for units/shares of an ETF on any securities exchange on which units/shares of an ETF may trade. The units/shares of the ETFs which the Sub-Fund may invest in may be traded at large discounts or premiums to their net asset value, which may in turn affect the Net Asset Value of the Sub-Fund.

### 5. Risks of investing in other funds

- The Sub-Fund may invest in other funds and will be subject to the risks associated with the underlying funds. The Sub-Fund does not have control of the investments of the underlying funds and there is no assurance that the investment objective and strategy of the underlying funds will be successfully achieved, which may have a negative impact to the Net Asset Value of the Sub-Fund.
- The underlying funds in which the Sub-Fund may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying funds. There is also no guarantee that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption requests as and when made.

## **6. Equity market risk**

- The Sub-Fund's investment in equity securities is subject to general market risks, whose value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.

## **7. Risks associated with debt securities**

- Interest rates – The Sub-Fund is subject to interest rate risk. In general, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise.
- Credit/Counterparty risk – The Sub-Fund is also exposed to the credit/default risk of issuers or guarantors of the debt securities that the Sub-Fund may invest in. If the issuer or guarantor of any of the securities in which the Sub-Fund invests defaults or suffers insolvency or other financial difficulties, the value of such Sub-Fund will be adversely affected and may lead to a loss of principal and interest.
- Downgrading risk – The credit rating of a debt instrument or its issuer or guarantor may subsequently be downgraded. In the event of such downgrading, the value of the Sub-Fund may be adversely affected. The Manager may or may not be able to dispose of the debt securities that are being downgraded.
- Below investment grade and non-rated securities – The Sub-Fund may invest in below investment grade or non-rated debt securities. Such debt securities are generally subject to lower liquidity, higher volatility and greater risk of loss of principal and interest than higher-rated debt securities.
- Volatility and liquidity risk – The debt securities in Asian market may be subject to higher volatility and lower liquidity compared to more developed markets. The prices of such securities may be subject to fluctuations. The bid and offer spreads of the price of such securities may be large and the Sub-Fund may incur significant trading costs.
- Sovereign debt risk – The Sub-Fund's investment in securities issued or guaranteed by governments may be exposed to political, social and economic risks. In adverse situations, the sovereign issuers may not be able or willing to repay the principal and/or interest when due or may request the Sub-Fund to participate in restructuring such debts. The Sub-Fund may suffer significant losses when there is a default of sovereign debt issuers.
- Valuation risk – Valuation of the Sub-Fund's investments may involve uncertainties and judgmental determinations. If such valuation turns out to be incorrect, this may affect the net asset value calculation of the Sub-Fund.
- Credit rating risk – Credit ratings assigned by rating agencies are subject to limitations and do not guarantee the creditworthiness of the security and/or issuer at all times.

## **8. Emerging market risk**

- The Sub-Fund invests in emerging markets which may involve increased risks and special considerations not typically associated with investment in more developed markets, such as liquidity risks, currency risks/control, political and economic uncertainties, legal and taxation risks, settlement risks, custody risk and the likelihood of a high degree of volatility.

## **9. Currency risk**

- Underlying investments of the Sub-Fund may be denominated in currencies other than the base currency of the Sub-Fund, i.e. US dollars. Also, a class of Units may be designated in a currency other than the base currency of the Sub-Fund. The net asset value of the Sub-Fund may be affected unfavourably by fluctuations in the exchange rate between these currencies and US dollars and by changes in exchange rate controls.

## **10. Derivative risk**

- Risks associated with derivative instruments include counterparty/credit risk, liquidity risk, valuation risk, volatility risk and over-the-counter transaction risk. The leverage element/component of a derivative instrument can result in a loss significantly greater than the amount invested in the derivative instrument by the Sub-Fund. Exposure to derivative instruments may lead to a higher risk of significant loss by the Sub-Fund.
- The Sub-Fund may use derivative instruments for hedging purposes which may not achieve the intended purpose. In an adverse situation, the Sub-Fund's use of derivative instruments may become ineffective in achieving hedging and may result in significant losses.

## **11. Effect of distribution out of capital**

- The Manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Sub-Fund. Distributions paid out of capital amount to a return or withdrawal of part of the unitholder's original investment or from any capital gains attributable to that original investment. Any such distributions may result in an immediate reduction of the net asset value per Unit.
- The distribution amount and net asset value of the currency hedged class units may be adversely affected by differences in the interest rates of the reference currency of the currency hedged class units and the Sub-Fund's base currency, resulting in an increase in the amount of distribution that is paid out of capital and hence a greater erosion of capital than other non-hedged unit classes.

## **12. Currency hedging risk**

- Adverse exchange rate fluctuations between the base currency of the Sub-Fund and the class currency of the currency hedged class units may result in a decrease in return and/or loss of capital for unitholders. Over-hedged or under-hedged positions may arise and there can be no assurance that these currency hedged class units will be hedged at all times or that the Manager will be successful in employing the hedge.
- The costs of the hedging transactions will be reflected in the net asset value of the currency hedged class units and therefore, an investor of such currency hedged class units will have to bear the associated hedging costs, which may be significant depending on prevailing market conditions.
- If the counterparties of the instruments used for hedging purpose default, investors of the currency hedged class units may be exposed to currency exchange risk on an unhedged basis and may therefore suffer further losses.
- While hedging strategies may protect investors in the currency hedged class units against a decrease in the value of the Sub-Fund's base currency relative to the class currency of the currency hedged class units, it may also preclude investors from benefiting from an increase in the value of the Sub-Fund's base currency.

## **13. RMB currency and conversion risks**

- RMB is currently not freely convertible and is subject to exchange controls and restrictions.
- Non-RMB based (e.g. Hong Kong) investors are exposed to foreign exchange risk and there is no guarantee that the value of RMB against the investors' base currencies (for example HKD) will not depreciate. Any depreciation of RMB could adversely affect the value of investor's investment in the Sub-Fund.
- Although offshore RMB (CNH) and onshore RMB (CNY) are the same currency, they trade at different rates. Any divergence between CNH and CNY may adversely impact investors.
- Under exceptional circumstances, payment of redemptions and/or dividend payment in RMB may be delayed due to the exchange controls and restrictions applicable to RMB.

## How has the Sub-Fund performed?

Performance information is not yet available. There is insufficient data to provide a useful indication of past performance to investors.

## Is there any guarantee?

The Sub-Fund does not have any guarantees. You may not get back the full amount of money you invest.

## What are the fees and charges?

*References to Class A and Class P Units include all Class A and Class P Units denominated in different class currencies.*

### Charges which may be payable by you

You may have to pay the following fees when dealing in the units of the Sub-Fund.

| Fee                                    | What you pay   |
|--|--|
| Subscription fee (Preliminary Charge)# | Class A and Class P Units: up to 5% of issue price                         |
| Switching fee (Conversion Charge)#     | Up to 2.0% of issue price of new units                                     |
| Redemption fee (Realisation Charge)#   | Class A and Class P Units: 0.5% of realisation price; but currently waived |

# Investors may be subject to pricing adjustments when they subscribe, realise or convert (if applicable) Units of the Sub-Fund. For details, please refer to "Adjustment of Prices" under the section headed "VALUATION" in the main part of the Explanatory Memorandum.

### Ongoing fees payable by the Sub-Fund

The following expenses will be paid out of the Sub-Fund. They affect you because they reduce the return you get on your investments.

|                       | Annual rate (as a % of the Sub-Fund's Net Asset Value)      |
|-----------------------|---|
| Management Fee        | Class A Units: 1.20% p.a.*<br>Class P Units: Up to 1% p.a.* |
| Trustee Fee           | 0.04% p.a.*   |
| Performance Fee       | N/A   |
| Administration Fee    | N/A   |
| Registrar's Fee       | 0.015% – 0.05% p.a. subject to minimum of US\$3,000 p.a.    |
| Holders Servicing Fee | Class A and Class P Units: Nil*                             |

### Other fees

You may have to pay other fees and charges when dealing in the units of the Sub-Fund.

\* You should note that these fees may be increased, up to a specified permitted maximum, by giving unitholders at least one month's prior notice. For details, please refer to the Explanatory Memorandum.

## **Additional Information**

- You generally buy, redeem and switch units at the Sub-Fund's next-determined net asset value (NAV) after Authorised Distributor receives your request in good order on or before 4:00p.m. (Hong Kong time) on a Dealing Day. The Authorised Distributor(s) may impose an earlier cut-off time before the dealing deadline for receiving instructions for subscriptions, realisations or conversions. Investors should confirm the arrangements with the Authorised Distributor(s) concerned.
- The net asset value of the Sub-Fund is calculated on each Dealing Day, and the price of units is published on the Manager's website: [www.bea-union-investment.com](http://www.bea-union-investment.com) (this website has not been reviewed or authorized by the SFC).
- Investors may obtain information on BEA Union Investment Management Limited from the following website: [www.bea-union-investment.com](http://www.bea-union-investment.com).
- Compositions of the distributions (if any) (i.e. the relative amounts/percentages paid out of (i) net distributable income and (ii) capital) for the last 12 months are available from the Manager on request and also on the following website: [www.bea-union-investment.com](http://www.bea-union-investment.com). The Manager may amend the distribution policy subject to SFC's prior approval and by giving not less than one month's notice to investors.

## **Important**

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.